

Girls Incorporated of St. Louis
2021 Actuals, 2022 Budget

Revenue	2021 Actuals	2022 Budget
Contributions		
Individual/board Contributions	72,918	85,000
Corporate Contributions	263,022	300,000
Girls Inc National	252,047	200,000
Foundation/Trust Contributions	82,858	175,000
Organization Contributions	51,322	25,000
Grants	352,599	350,000
In-Kind Revenue	208,232	250,000
United Way	541,840	496,911
Program Fees		
Membership/Afterschool/Spring Break fees	10,569	167,000
Transportation	2,080	25,000
Other Fees (late, lost badge, NSF Fees, etc)	-	500
Sales to Public	843	500
Interest/Dividend Income	52,418	27,000
Other Income	352	400
discounts for It pledges		
Special Events Revenues	345,041	300,000
Temporary Restrictions	(267,727)	-
Total Revenue	1,968,413	2,402,311
Expenses		
Payroll		
Salaries & Wages	611,511	800,000
Payroll Taxes	49,447	41,000
Benefits	39,270	53,200
Supplies		
Supplies -Office	77	2,000
Supplies - Program Food	36,761	140,000
Supplies - Program	20,999	30,000
Supplies - Maintenance	2,422	10,000
Supplies - Equipment	-	5,000
Supplies - Miscellaneous	94	-
Professional Fees		
Professional Fees - Accounting	43,400	45,000
Professional Fees - Computer support	22,712	30,000
Professional Fees - Grantwriting/Fundraising	18,135	30,000
Professional Fees - Program	29,332	20,000
Professional Fees - Other	14,541	25,000
Professional donated services	33,000	25,000

	2021 Actuals	Budget
Rent Expense	-	
Equipment Rental/Maintenance	3,057	4,000
Occupancy		
Occupancy - Utilities	36,163	35,000
Occupancy - Maintenance	16,915	30,000
Occupancy - Security	5,281	20,000
Telephone/Internet	11,147	13,000
Postage/Courier Services	1,463	2,800
Printing & Copying/Books & Subscriptions	5,852	18,786
Special Events Expenses	56,169	30,000
Travel and Meeting Expenses		
Travel/Meals/Conf. & Mtg Registration Fees	3,064	19,000
National Membership Dues/Member Dues	12,166	12,500
Transportation (Gas/Bus Rental/Mileage)	32,438	178,200
Insurance	72,103	67,000
Advertising	9,651	10,000
Field trip costs	500	3,000
Business Expenses		
Bank Fees	7,678	8,000
Interest Expenses	1,212	-
Background Checks	11	200
Miscellaneous	297	500
Scholarship Expense	9,750	18,000
In-Kind Expense	149,384	225,000
Bad Debt Expense	1,108	
Depreciation	126,475	150,000
Total Expense	1,483,586	2,101,186
Net Income	484,827	301,125